



Financial Results Briefing Material for the Fiscal Year ended March 2025

KAGA ELECTRONICS CO., LTD.

TSE Prime Market 8154

May 22, 2025

KAGA ELECTRONICS CO., LTD.

Consolidated Financial Results

for the Fiscal Year ended March 2025

Senior Executive Officer Head of Administration Headquarters

Yasuhiro Ishihara

Summary of Financial Results for FY2025/3

Results for FY2025/3

- Net sales: increased by 5.0 billion yen or 0.9% YoY to 547.7 billion yen
 While the components sales business saw a decline in net sales due to prolonged inventory
 adjustment and termination of transactions with a certain major customer, the EMS
 business and the amusement equipment business remained robust.
- Operating income: decreased by 2.2 billion yen or 8.7% YoY to 23.6 billion yen
 Despite a small increase in gross profit, SG&A expenses, including personnel expenses and logistics costs, increased substantially.
- Net income: decreased by 3.2 billion yen or 16.0% YoY to 17.0 billion yen.

 Due to absence of such items as gain on sale of investment securities (1.4 billion yen) and gain on bargain purchase (0.4 billion yen) that were posted in the previous fiscal year.

FY2026/3 earnings forecast

- Business environment: while in the medium to long term, demand is expected to expand driven by automotive applications such as for vehicle electrification and autonomous driving, in the short term, amid prolonged inventory adjustment, a full-fledged demand recovery is not expected until the latter half of FY2026/3.
- Exchange rate assumption: exchange rate is assumed at 140 yen per U.S. dollar, a little over 12 yen stronger than the previous fiscal year. Factoring in the impact of foreign currency translation, net sales are projected at 17.0 billion yen and operating income at 0.5 billion yen.
- Earnings forecast: Net sales of 530.0 billion yen, operating income of 23.0 billion yen, and net income of 16.5 billion yen are projected, largely in line with the previous fiscal year.

Shareholder Return

- FY2025/3: as previously announced (May 9, 2024), a year-end dividend of 55 yen per share will be paid. Combined with interim dividend, annual dividend will be 110 yen per share, unchanged from the previous fiscal year.
 - *A two-for-one stock split was executed in October 2024. Annual dividend of 110 yen is after adjustment for the stock split.
- FY2026/3: Notwithstanding the projected decrease in profit, previous fiscal year's dividend payment of 110 yen per share will be maintained.



Financial Highlights for FY2025/3

(million yen)

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	FY2024/3 Results	FY2024/3 Results		FY2025/3 Results		FY2025/3 Forecasts (Announced on May 9, 2024)		VS Forecasts
Net sales	542,697		547,779		0.9%	555,000		-1.3%
Gross Profit	70,452	13.0%	71,665	13.1%	1.7%	_	_	_
SG&A	44,607	8.2%	48,064	8.8%	7.8%	_	_	_
Operating income	25,845	4.8%	23,601	4.3%	-8.7%	26,000	4.7%	-9.2%
Ordinary income	25,976	4.8%	22,593	4.1%	-13.0%	26,000	4.7%	-13.1%
Profit attibutable to owners of parent	20,345	3.7%	17,083	3.1%	-16.0%	18,000	3.2%	-5.1%
EPS (yen) *2	387.30		325.08	_	_	342.53	_	_
ROE	14.5%	_	10.8%	_	-3.7pt	11.5%	_	-0.7pt
Exchange Rate yen / USD	144.62	_	152.58	_	_	145.00	_	_

Note: 1. The effect of exchange rates on the conversion into yen is approximately 11,045 million yen on net sales and 577 million yen on operating income.

^{3. &}quot;x. x%" represents the ratio to net sales.



^{2.} The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. EPS is calculated on the assumption that the stock split was conducted at the beginning of the fiscal year ended March 2024.

Results by Business Segment for FY2025/3

(million yen)

								,	- , - ,
		· ·	FY2024/3 Results		FY2025/3 Results		FY2025, Forecas (Announced on Ma	ts	VS Forecasts
Electronic	Net sales	472,583		472,910		0.1%	482,500		-2.0%
Component	Segment income	20,887	4.4%	16,927	3.6%	-19.0%	20,900	4.3%	-19.0%
Information	Net sales	44,305		42,652		-3.7%	45,000		-5.2%
Equipment	Segment income	2,924	6.6%	3,307	7.8%	13.1%	3,000	6.7%	10.2%
Software	Net sales	2,567		3,387		31.9%	3,000		12.9%
Software	Segment income	370	14.4%	509	15.1%	37.8%	400	13.3%	27.5%
Others	Net sales	23,241		28,829		24.0%	24,500		17.7%
Others	Segment income	1,555	6.7%	2,707	9.4%	74.0%	1,700	6.9%	59.3%
Total	Net sales	542,697		547,779		0.9%	555,000		-1.3%
Total	Segment income	25,845	4.8%	23,601	4.3%	-8.7%	26,000	4.7%	-9.2%

Note: 1. Figures of each segment income are not inter-segment adjusted. Total amount is inter-segment adjusted (operating income).



^{2. &}quot;x. x%" represents the profit margin.

Results by Company for FY2025/3

(million yen)

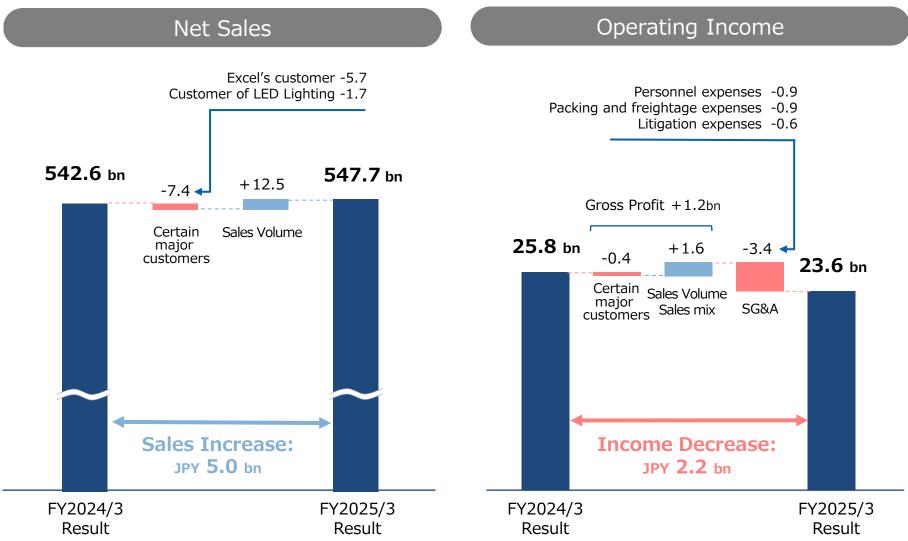
		FY2024/3 Results		FY2025 Result		YoY
	Net sales	315,404		319,527		1.3%
Kaga Electronics	Gross Profit	47,373	15.0%	49,919	15.6%	5.4%
2.000.011100	Operating income	19,580	6.2%	19,855	6.2%	1.4%
	Net sales	190,684		197,868		3.8%
Kaga FEI	Gross Profit	19,218	10.1%	17,901	9.0%	-6.8%
	Operating income	4,413	2.3%	1,860	0.9%	-57.9%
	Net sales	36,608		30,383		-17.0%
Excel	Gross Profit	3,834	10.5%	3,782	12.4%	-1.4%
	Operating income	1,653	4.5%	1,645	5.4%	-0.5%
	Net sales	542,697		547,779		0.9%
Total	Gross Profit	70,452	13.0%	71,665	13.1%	1.7%
	Operating income	25,845	4.8%	23,601	4.3%	-8.7%

Note: 1. With respect to gross profit and operating income, figures presented above are before consolidation adjustments between the three companies.

^{2. &}quot;x. x%" represents the profit margin.

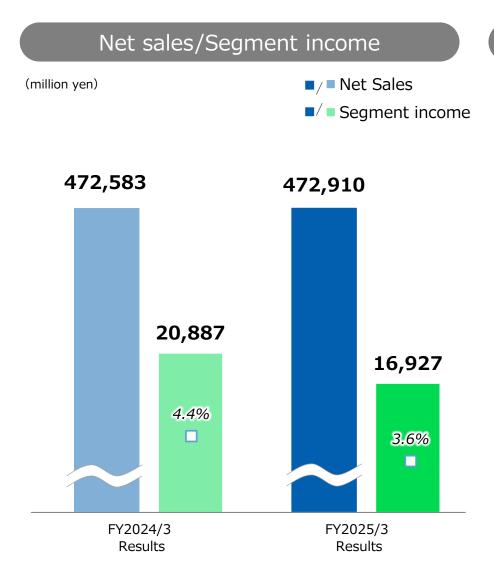








Financial Highlights: Electronic Component Segment



YoY

- Net Sales327million yen0.1%Up
- Segment income-3,959million yen19.0%Down
- The components sales business recorded a year-on-year decrease in net sales.
- Inventory adjustment in some customers continued longer than initially anticipated, Kaga FEI faced sluggish sales of SoC (System-on-Chip) products, and Excel saw termination of transactions with a certain major customer of an overseas subsidiary.
- The EMS business recorded a year-on-year increase in net sales.
- Sales in automotive and medical sectors remained robust.
 Sales to industrial equipment sector recovered, and a recovery trend continued in sales to air-conditioning equipment sector, which had been in an adjustment phase.









Note: "x. x%" represents the profit margin.

Financial Highlights: Information Equipment Segment

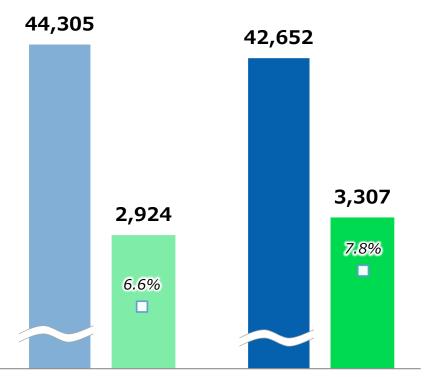


Net Sales

Segment income

YoY

- Net Sales -1,652million yen 3.7%Down
- Segment income +383million yen 13.1%Up

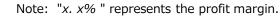


- PC sales business recorded a year-on-year decrease in net sales.
- Sales of PCs for educational institutions remained strong, in contrast to sluggish sales of PCs for mass retailers due to a reduction in product lines by a major PC supplier.
 Segment income, however, increased with contribution from sales of highly profitable security software.
- The LED installation business recorded a decrease in net sales due to completion of the large-scale project that the Group had been pushing forward on a full scale since FY2023/3.





FY2025/3 Results



FY2024/3

Results

(million yen)

Financial Highlights for FY2025/3 (3months)

(million yen)

							ζ:	Tillion yen
	FY2024/ 4Q Resul		FY2025, 3Q Resu		FY2025, 4Q Resu		YoY	QoQ
Net sales	136,239		137,178		151,536		11.2%	10.5%
Gross Profit	18,200	13.4%	18,056	13.2%	19,475	12.9%	7.0%	7.9%
SG&A	12,846	9.4%	11,502	8.4%	13,930	9.2%	8.4%	21.1%
Operating income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%
Ordinary income	5,664	4.2%	7,101	5.2%	4,214	2.8%	-25.6%	-40.7%
Profit attibutable to owners of parent	4,353	3.2%	4,773	3.5%	4,368	2.9%	0.3%	-8.5%
EPS (yen) *2	165.73	_	90.82	_	83.11	_	_	_

Note: 1. The effect of exchange rates on the conversion into yen is approximately 3,998 million yen on net sales and 372 million yen on operating income.

^{3. &}quot;x. x%" represents the ratio to net sales.



^{2.} The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. EPS is calculated on the assumption that the stock split was conducted at the beginning of the fiscal year ended March 2024.

Results by Business Segment for FY2025/3 (3 months)

(million yen)

								(1	milion yen,
		FY2024/3 4Q Results		FY2025/3 3Q Results		FY2025/3 4Q Results		YoY	QoQ
Electronic	Net sales	114,788		120,345		126,697		10.4%	5.3%
Component	Segment income	3,738	3.3%	4,888	4.1%	3,358	2.7%	-10.2%	-31.3%
Information	Net sales	14,038		8,320		15,699		11.8%	88.7%
Equipment	Segment income	1,002	7.1%	561	6.7%	1,353	8.6%	35.1%	141.2%
Software	Net sales	750		599		1,316		75.3%	119.7%
Software	Segment income	107	14.3%	52	8.7%	201	15.3%	87.3%	286.5%
Others	Net sales	6,660		7,913		7,822		17.5%	-1.1%
Others	Segment income	495	7.4%	1,002	12.7%	610	7.8%	23.1%	-39.1%
Total	Net sales	136,239		137,178		151,536		11.2%	10.5%
TULAT	Segment income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%

Note: 1. Figures of each segment income are not inter-segment adjusted. Total amount is inter-segment adjusted (operating income).



^{2. &}quot;x. x%" represents the profit margin.

Results by Company for FY2025/3 (3 months)

(million yen)

									•
		FY2024, 4Q Resu		FY2025 3Q Resu		FY2025 4Q Resu		YoY	QoQ
	Net sales	80,478		80,826		90,546		12.5%	12.0%
Kaga Electronics	Gross Profit	12,165	15.1%	12,676	15.7%	13,557	15.0%	11.4%	6.9%
	Operating income	3,922	4.9%	5,605	6.9%	4,560	5.0%	16.3%	-18.6%
	Net sales	47,556		48,779		52,305		10.0%	7.2%
Kaga FEI	Gross Profit	5,075	10.7%	4,439	9.1%	4,783	9.1%	-5.7%	7.8%
	Operating income	980	2.1%	481	1.0%	386	0.7%	-60.6%	-19.7%
	Net sales	8,203		7,572		8,683		5.9%	14.7%
Excel	Gross Profit	915	11.2%	941	12.4%	1,105	12.7%	20.7%	17.4%
	Operating income	332	4.1%	427	5.6%	525	6.0%	57.7%	22.9%
	Net sales	136,239		137,178		151,536		11.2%	10.5%
Total	Gross Profit	18,200	13.4%	18,056	13.2%	19,475	12.9%	7.0%	7.9%
	Operating income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%

Note: 1. With respect to gross profit and operating income, figures presented above are before consolidation adjustments between the three companies.

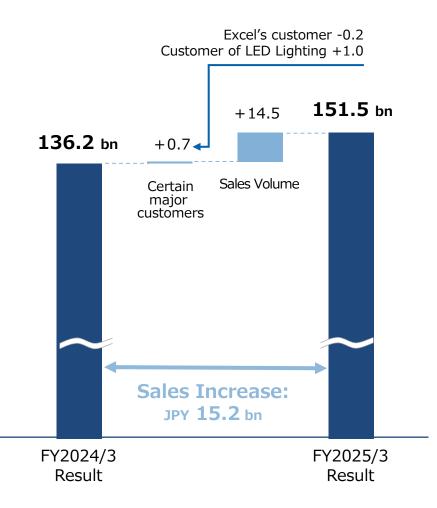
^{2. &}quot;x. x%" represents the profit margin.

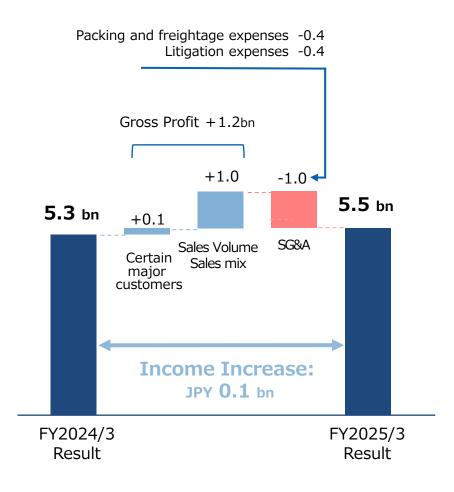


(billion yen)



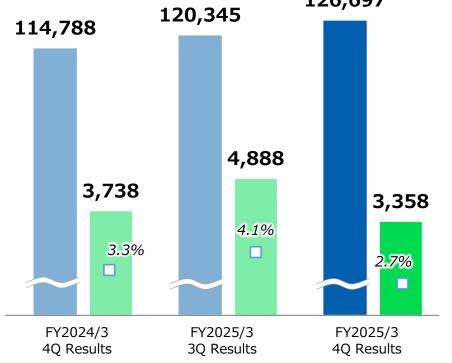
Operating Income







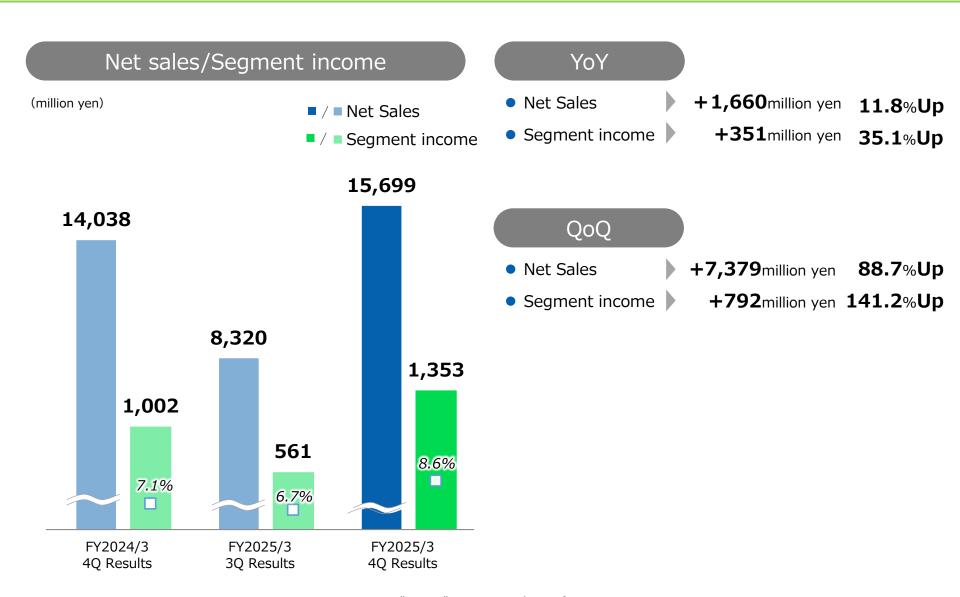






- Net Sales +6,351 million yen 5.3% Up
- Segment income-1,529million yen31.3%Down





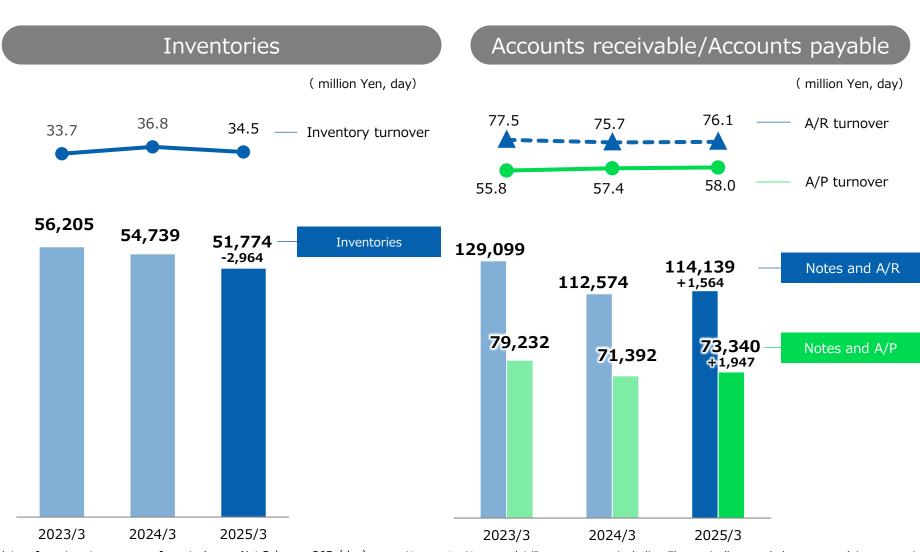


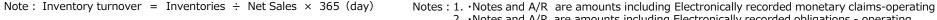
Balance Sheet Main Items





Balance Sheet Main Items



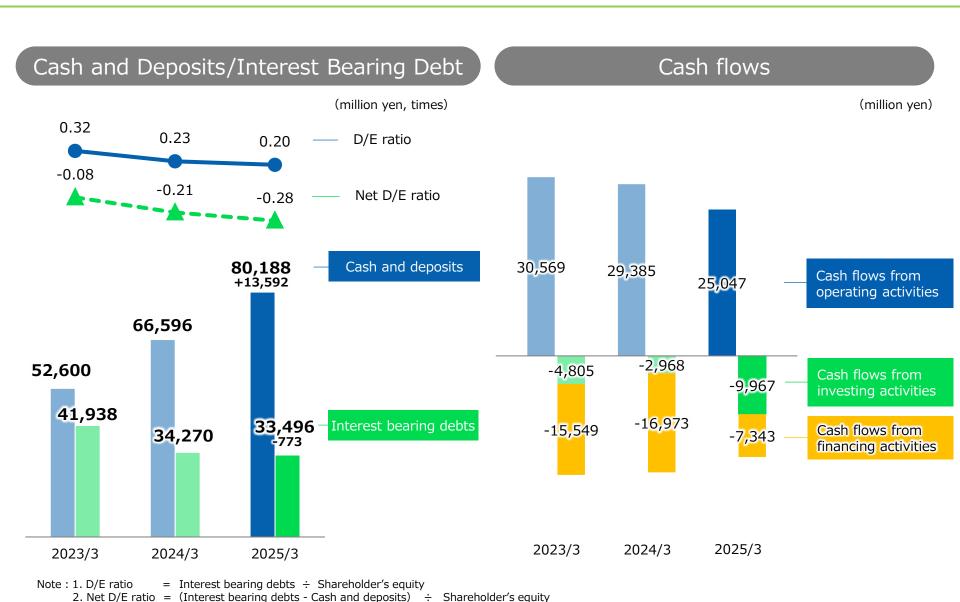


^{2.} Notes and A/P are amounts including Electronically recorded obligations - operating

4. \cdot A/P turnover = Notes and A/P \div Total purchase of goods \times 365 (day)

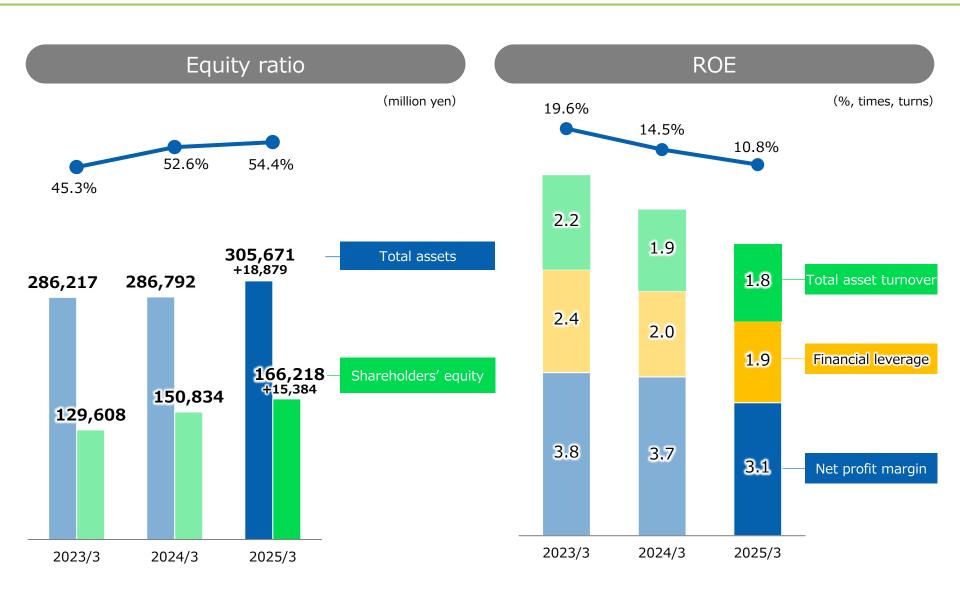
^{3. •}A/R turnover = Notes and A/R \div Net sales \times 365 (day)

Balance Sheet Main Items





Major Business Indicators





Forecasts for FY2026/3

Forecasts for FY2026/3

(million yen)

		FY2025/ Results		FY2026, Forecas	YoY	
Net sales		547,779		530,000		-3.2%
Operating incom	ie	23,601	4.3%	23,000	4.3%	-2.5%
Ordinary income		22,593	4.1%	23,000	4.3%	1.8%
Profit attibutable owners of paren		17,083	3.1%	16,500	3.1%	-3.4%
EPS (yen) *1		325.08	-	313.95	_	_
ROE		10.8%	-	10.0%	_	0.8pt
Full year Dividends	Interim	110.00		55.00		_
(yen)*2	Year-end	55.00		55.00		_

Note: 1. The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. EPS is calculated on the assumption that the stock split was conducted at the beginning of the fiscal year ended March 2024.

3. "x. x% " represents the profit margin.



^{2.} The amount of the year-end dividend per share presented above for the fiscal year ended March 2025 takes into account the effect of the stock split. If the stock split is not taken into account, the year-end dividend per share for the fiscal year ended March 2025 would be 110.00 yen, the interim dividend per share and the year-end dividend per share for the fiscal year ending March 2026 (Forecast) would be 110.00 yen, respectively.

Forecasts by Business Segment for FY2026/3

(million yen)

		•	FY2025/3 Results		/3 ets	YoY
Electronic	Net sales	472,910		457,000		-3.4%
Component	Segment income	16,927	3.6%	16,500	3.6%	-2.5%
Information	Net sales	42,652		45,000		5.5%
Equipment	Segment income	3,307	7.8%	3,500	7.8%	5.8%
Software	Net sales	3,387		3,000		-11.4%
Software	Segment income	509	15.1%	500	16.7%	-1.9%
Others	Net sales	28,829		25,000		-13.3%
Others	Segment income	2,707	9.4%	2,500	10.0%	-7.7%
Total	Net sales	547,779		530,000		-3.2%
TOLAT	Segment income	23,601	4.3%	23,000	4.3%	-2.5%

Note: 1. Figures of each segment income are not inter-segment adjusted.

Total amount is inter-segment adjusted (operating income).



^{2. &}quot;x. x%" represents the profit margin.

Assumptions for FY2026/3 Earnings Forecast

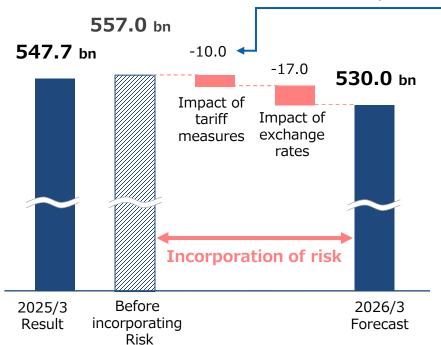


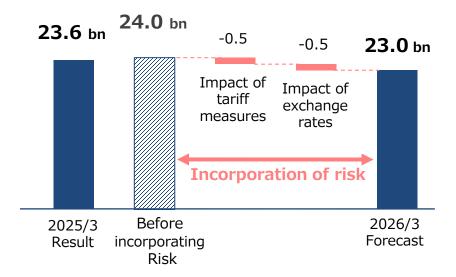


Operating Income

Assumptions

- Direct net sales to customers in the US: 50.0 billion yen (Electronic components: 30.0 billion yen, EMS: 20.0 billion yen)
- The decrease in demand if customers shift the higher costs of tariffs onto final prices was assumed to be -20%.
- * Indirect impacts of decreased exports from other customers with the US as the final point of consumption cannot be reasonably assessed.



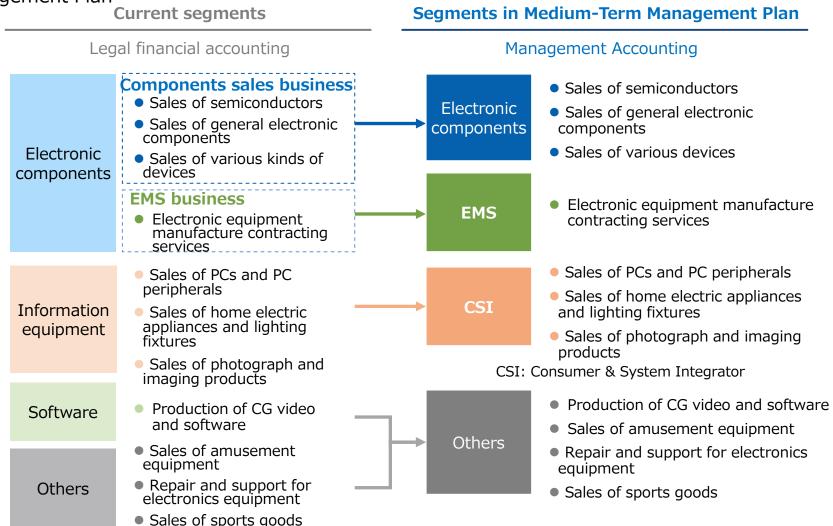




Reference

Segment disclosure associated with the Medium-Term Management Plan

Continuous disclosure based on current segmentation according to legal financial accounting, along with voluntary disclosure based on segmentation in line with the new Medium-Term Management Plan





Financial Highlights by Business Segment of the Medium-Term Management Plan

(million yen)

		FY2024/3 Results		FY2025/3 Results		YoY
Electronic	Net sales	360,743		347,740		-3.6%
Component	Segment income	14,228	3.9%	10,234	2.9%	-28.1%
EMS	Net sales	120,478		134,544		11.7%
EIM2	Segment income	7,375	6.1%	7,372	5.5%	-0.0%
CSI	Net sales	44,305		42,652		-3.7%
CSI	Segment income	2,924	6.6%	3,307	7.8%	13.1%
Others	Net sales	17,170		22,841		33.0%
Others	Segment income	1,208	7.0%	2,537	11.1%	110.0%
Total	Net sales	542,697		547,779		0.9%
Total	Segment income	25,845	4.8%	23,601	4.3%	-8.7%

Note: 1. Figures of each segment income are not inter-segment adjusted. Total amount is inter-segment adjusted (operating income).



^{2. &}quot;x. x%" represents the profit margin.

Financial Highlights by Business Segment of the Medium-Term Management Plan (3months)

(million yen)

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		FY2024/ 4Q Resul		FY2025, 3Q Resu		FY2025 4Q Resu		YoY	QoQ
Electronic	Net sales	89,705		87,802		93,751		4.5%	6.8%
Component	Segment income	2,472	2.8%	3,039	3.5%	2,175	2.3%	-12.0%	-28.4%
EMS	Net sales	27,355		34,597		34,965		27.8%	1.1%
EMS	Segment income	1,433	5.2%	1,931	5.6%	1,276	3.6%	-11.0%	-33.9%
CSI	Net sales	14,038		8,320		15,699		11.8%	88.7%
CSI	Segment income	1,002	7.1%	561	6.7%	1,353	8.6%	35.1%	141.2%
Others	Net sales	5,138		6,457		7,119		38.5%	10.2%
Others	Segment income	436	8.5%	972	15.1%	718	10.1%	64.8%	-26.1%
Total	Net sales	136,239		137,178		151,536		11.2%	10.5%
Total	Segment income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%

Note: 1. Figures of each segment income are not inter-segment adjusted. Total amount is inter-segment adjusted (operating income).



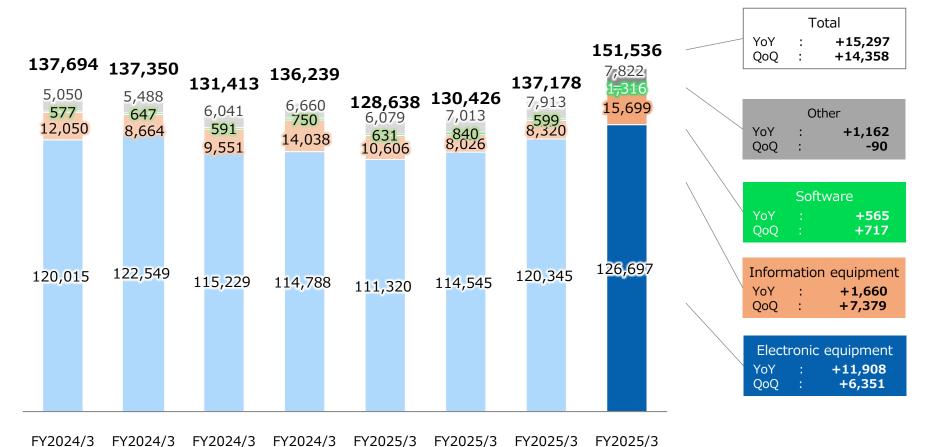
^{2. &}quot;x. x%" represents the profit margin.

Quarterly Net Sales Trends (3months)

Net Sales

10 Results 20 Results 30 Results 40 Results 10 Results 20 Results 30 Results 40 Results

(million yen)



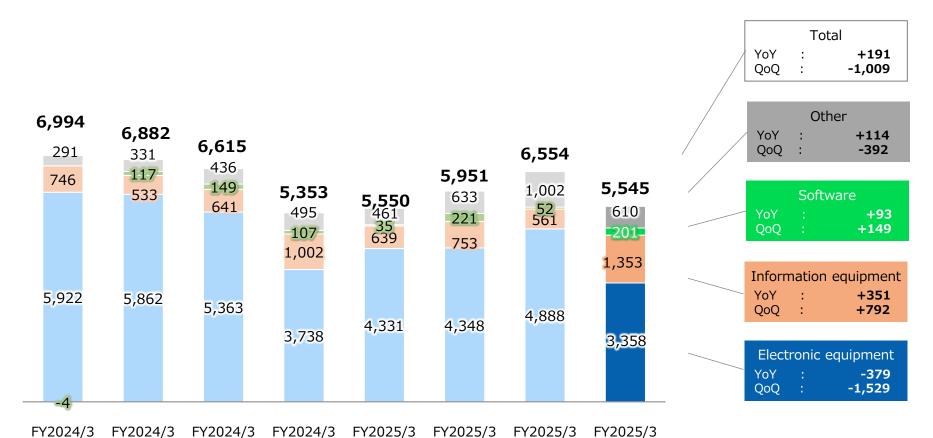


Quarterly Segment Income Trends (3months)

Segment Income

1Q Results 2Q Results 3Q Results 4Q Results 1Q Results 2Q Results 3Q Results 4Q Results

(million yen)

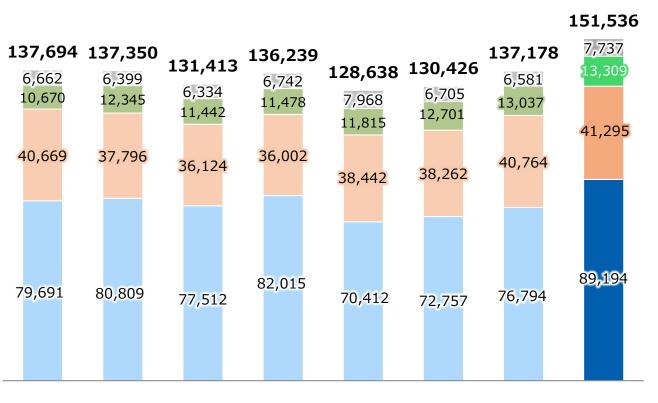




Net Sales by Region (3months)



(million yen)



+15,297 YoY QoQ +14,358 Europe YoY +994 QoQ +1,155 North America +1,831 QoQ +272 Asia YoY +5,292 QoQ +530 Japan YoY +7,178 QoQ

Total

FY2024/3 FY2024/3 FY2024/3 FY2024/3 FY2025/3 FY2025/3 FY2025/3 FY2025/3 1Q Results 2Q Results 3Q Results 4Q Results 1Q Results 2Q Results 3Q Results 4Q Results



+12,399

Exchange Rate/FOREX Sensitivity

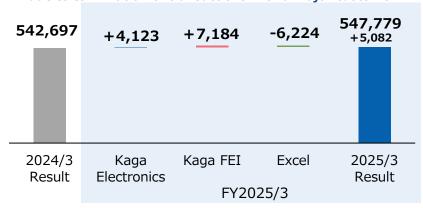
	_		Effect of 1	rence) .% change n Yen)	Forex
	FY2024/3 Results (Yen)	FY2025/3 Results (Yen)	Net sales	Operating income	Assumption for 2026/3
USD	144.62	152.58	2,157	37	140.00
RMB	19.82	21.02	257	13	20.00
THB	4.11	4.38	311	18	4.50
HKD	18.48	19.58	207	5	19.00
EUR	156.80	163.75	6	0	160.00



Analysis of Changes in Net Sales through Operating Income by Corporate Group for FY2025/3

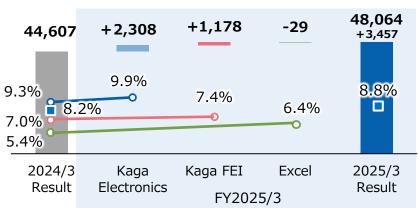


Both Kaga Electronics and Kaga FEI maintained solid sales despite impact of inventory adjustment. Excel saw a net sales decrease due to termination of transactions with a major customer.



SG&A / SG&A ratio

SG&A expenses increased at Kaga Electronics and Kaga FEI due to wage increases and rising logistics costs.

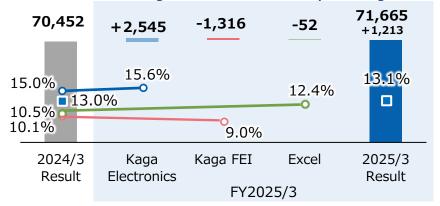


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(million yen)

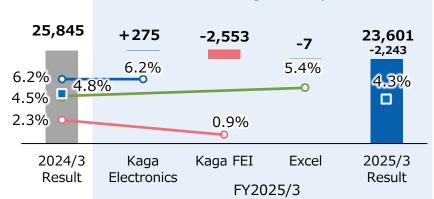
Gross profit / Gross profit margin

Kaga Electronics' gross profit increased due to sales growth and better sales mix, resulting in an increased profit margin. Kaga FEI's gross profit decreased due to worsening sales mix that resulted in profit margin decline.



Operating income / Operating income margin

Kaga Electronics secured an increase in operating income while Kaga FEI posted a substantial decrease due to a gross profit decrease combined with rising SG&A expenses.

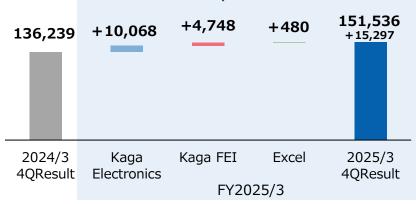




Analysis of Changes in Net Sales through Operating Income by Corporate Group for FY2025/3 (3 months)

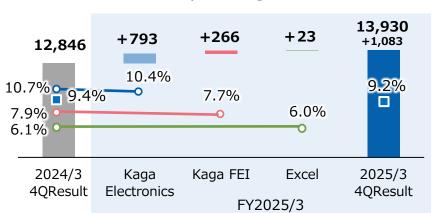


All three companies recorded an increase in net sales with moderation of inventory adjustments in the electronic components business.



SG&A / SG&A ratio

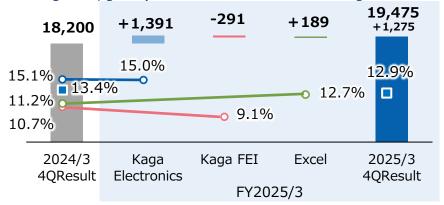
SG&A expenses increased at Kaga Electronics and Kaga FEI due to the impact of wage increases.



(million yen)

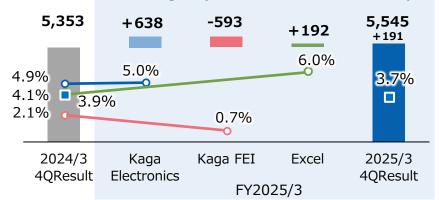
Gross profit / Gross profit margin

Sales growth at Kaga Electronics and better sales mix at Excel resulted in a gross profit increase in the two companies. At Kaga FEI, despite sales growth, gross profit decreased due to worsening sales mix.



Operating income / Operating income margin

Kaga Electronics and Excel were able to absorb a rise in SG&A expenses to secure an increase in operating income. Kaga FEI's operating income decreased due to a decline in gross profit and an increase in SG&A expenses.





Trends in Sales to Key Customers

Company A in automotive sector

YoY: +4.0%

QoQ: +6.5%



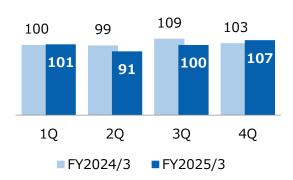
YoY: +30.3%

QoQ: +4.9%

Company C in office-equipment sector

YoY: +174.7%

QoQ: -1.3%

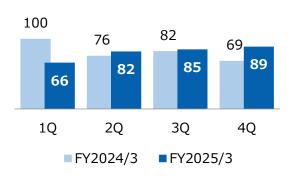


■ Company D in automotive sector

YoY: -7.7%

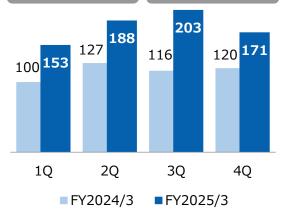
QoQ: -32.4%

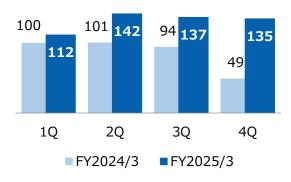




Company E in industrial-equipment sector

YoY: +43.0% QoQ: -15.5%

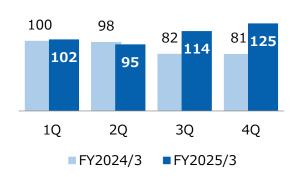




Company F in medical-equipment sector

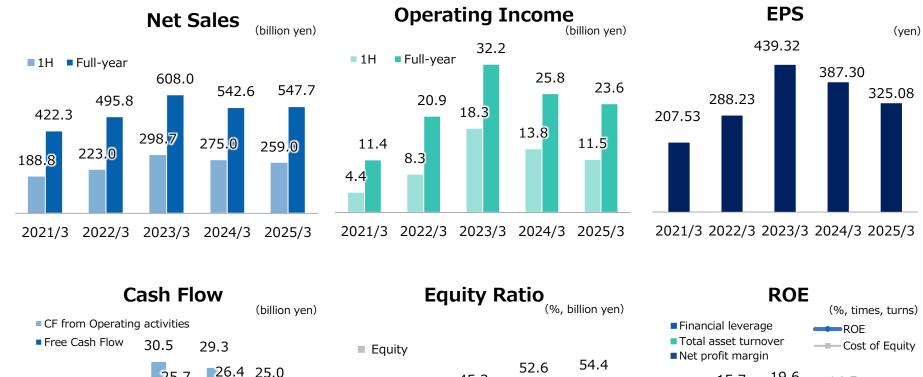
YoY: +54.1%

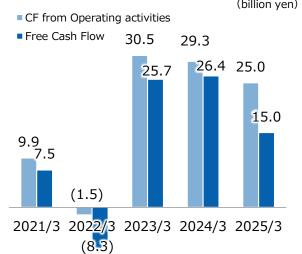
QoQ: +5.0%

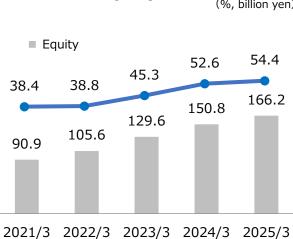


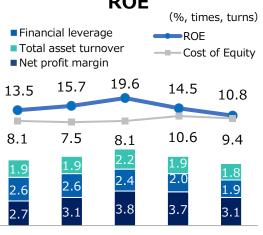


Latest 5 years Financial Trends









2021/3 2022/3 2023/3 2024/3 2025/3



Note: The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. The amounts indicated for EPS take account of the impact of the said stock split even prior to the split date.









"Everything we do is for our customers



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Forward-looking statements in these materials are based on information available to management at the time this report was prepared and assumptions that management believes are reasonable. Actual results may differ significantly from these statements for a number of reasons.

■ Display method in this material

Number: Truncated less than the display unit.

Ratio : After calculation in yen units, Round down one digit of Display unit.